



## EQUITY RESEARCH/UPDATE/OIL-REFINERIES/MOTOR OIL S.A

31/08/16

Motor Oil's HY16 results were characterized by the further improvement of operating and profitability margins despite the decline in total revenues. The operating and profitability improvement came from the favorable refining margin for the company, a trend which holds since 2015 and the prices of raw materials alongside with favorable EUR/USD parity.

Motor Oil's gross profit margin exceeded our expectations for a 9% overall FY16 level as the reported margin came up to 13% boosting overall operating and net profitability despite the decline in total revenues. We retain our estimates for the company's FY16 gross profit margin considering the Euro denominated Brent prices.

In summary, our basic thesis still calls for a 9% Gross profit margin for the full year period (see MOTOR OIL 060516 analysis) based on the Euro adjusted average Oil Brent price and no significant changes evidenced in the company's financial structure. Our model indicates a FV of 5,00Euros/Share in the stressed case scenario, 6.85Euros/Share in the normal case scenario and 8.00 Euros/Share in the best case scenario.

**Symbol:** MOH

**Market:** ATHENS STOCK EXCHANGE

**THESIS:** OV

**FAIR EST. VALUE:** 6.85  
Euros/Share

**Closing Price** (30/08/16): 10.06  
Euros/Share

**Market Cap.:** (1.110mn.)

**P/E:** 10

### Ρήτρα Περιορισμού Ευθύνης:

Απαγορεύεται η αναδημοσίευση του παρόντος χωρίς την άδεια της Ν. ΧΡΥΣΟΧΟΪΔΗΣ ΧΡΗΜΑΤΙΣΤΗΡΙΑΚΗΣ Α.Ε.Π.Ε.Υ. Οι απόψεις που περιέχονται βασίζονται σε πηγές που θεωρούνται αξιόπιστα. Η Ν. ΧΡΥΣΟΧΟΪΔΗΣ ΧΡΗΜΑΤΙΣΤΗΡΙΑΚΗ Α.Ε.Π.Ε.Υ. δεν ευθύνεται για την εγκυρότητα, ορθότητα ή αξιοπιστία τους και διατηρεί το δικαίωμα αλλαγής τους χωρίς πρότερη ειδοποίηση. Τόσο η Ν. ΧΡΥΣΟΧΟΪΔΗΣ ΧΡΗΜΑΤΙΣΤΗΡΙΑΚΗ Α.Ε.Π.Ε.Υ. όσο και οι διευθύνοντες και υπάλληλοι της δεν φέρουν ουδεμία ευθύνη για οποιαδήποτε συνέπεια των πληροφοριών αυτών. Το παρόν δεν αποτελεί προσφορά, προτροπή ή πρόταση για αγορά ή πώληση μετοχών ή άλλων κινητών αξιών. Οι επενδύσεις που αναφέρονται ενδέχεται να μην είναι οι ενδεδειγμένες για ορισμένους επενδυτές.

### Disclaimer:

This report has been issued by N. CHRYSOCHOIDIS STOCK BROKERAGE I.S.S.A., a member of the Athens Stock Exchange, and may not be reproduced in any manner or provided to any other persons. Each person's acceptance thereof represents and agrees that it will not distribute or provide it to any other person. The information contained herein has been obtained from sources believed to be reliable but has not been verified by N. CHRYSOCHOIDIS STOCK BROKERAGE I.S.S.A. The opinions expressed herein may not necessarily coincide with those of any member of N. CHRYSOCHOIDIS STOCK BROKERAGE I.S.S.A. No representation or warranty (express or implied) as to the accuracy, completeness, correctness, timeliness or fairness of the information or opinions herein, all of which are subject to change without notice. No responsibility of liability whatsoever or howsoever arising is accepted by N. CHRYSOCHOIDIS STOCK BROKERAGE I.S.S.A. or any of its directors, officers or employees. **This report is not an offer to buy or sell or a solicitation of an offer to buy or sell securities.** N. CHRYSOCHOIDIS STOCK BROKERAGE I.S.S.A. may effect transactions in or perform or seek to perform brokerage services for companies covered. The investments discussed in this report may be unsuitable for investment specific investment objectives and financial position.